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**Phone** +94777330132  
**Gender**- male  
**Date of birth** 1964-09-22



## OBJECTIVE

Self motivated person with excellent written and oral communication skills who seeks and enjoys responsibilities.  
Enjoys working with people and interacts effectively with stake holders.  
Extremely resourceful with strong multi tasking and organizational skills.  
Sound Technical knowledge combined with sales , marketing and project management skills.

## EXPERIENCE

### OVERSEAS EMPLOYMENTS

#### MAY 1988 to 14th JULY 1992 **AIRWORK LTD - SULTANATE OF OMAN**

I Worked for Ministry of Defense of Oman as a Radio Communication Technician. The work load I handled for AIRWORK the defense contractor for MOD is maintenance & repair of Handheld, Manpack, & Mobile Transceivers, Base station Transceivers & Tactical communication equipment , frequency hopping transceivers, beacons (MOTOROLA, PLESSEY, RACAL, MARCONY).

#### 12th SEPTEMBER 1995 to 22ed January **1996 Data Stream Technologies - BRUNEI**

I took a part in DST's urgent expansion project for cellular network with NEC engineering team (planning, installation & commissioning of NEC TACS cellular equipment) subsequent to the above project I moved on to AT&T GSM installations & overlooked acceptance tests for radio base stations. Both those projects were handled while attending to urgent maintenance work as well.

### LOCAL EMPLOYMENTS

#### 26th JANUARY 1986 to 31st JANUARY 1987 DMS OFFICE PRODUCTS

I worked in the capacity of technician -NASHUA photocopier division (installations maintenance & repairs).

#### 1st FEBRUARY 1987 to 13th NOVEMBER 1987 EQUIPMENT TRADES LTD

I worked as an electronic technician & involved in installation, maintenance & repair of MOTOROLA transceivers, paging equipment repeater stations.

#### 1st DECEMBER to 15th MAY 1988 JAY & JAY ELECTRONICS L TO

I was employed in the capacity of Technical Engineer .The work involved installation, repair & maintenance of PHILIPS & MAGNUS transceivers, PLESSEY phone systems, Fax machines & cordless phones.

#### 1st AUGUST 1992 to 11th SEPTEMBER 1995 CELL TEL LANKA LTD

At the beginning I worked in repair center & handled various types of cellular phones. Repairs were done down to component level or modular level. Successive to repair center, I took over as junior transmission engineer for their first regional office where I handled cellular, Microwave maintenance and installation of new cell sites/repeaters

#### 14th MARCH 1996 to 30<sup>th</sup> April 2009 Dialog TELEKOM PLC

##### Major events handled at Dialog

- implementation of expansion programs for 2G & 3G/ Microwave implementations
- new and other operator site acquisition

- Worked in the capacity of branch manager for Dialog's first branch office.  
(Overlooked sales & marketing sections / administration of branch activities)
- Worked at project department as the senior project Engineer for P&D.  
(New base stations roll out programs / updating of cell sites/ Construction supervision / Acceptance tests / earthing improvements/ inventory control)
- preparation of insurance documents /Procurement /material management /contract management
- Participate in PM office for project rollouts.
- indoor base stations Implementation and indoor fiber installation implementation  
Coordinating with government bodies (BOI/TRC/UDA/CEA/ provincial councils )

10<sup>TH</sup> MARCH 2016 TO 9/10/2018 PACS ENGINEERING Pvt Ltd

I am handling of projects for PACS engineering as project manager and supportive role for sister companies in project implementations

- project management of land line /fiber turn key projects
- contractor management
- overseeing of procurements involvement in invoicing /costing
- coordination with projects owners and stake holders
- handling and development of new projects

10th OCT 2018 TO 10<sup>th</sup> nov 2019 ATSL INTERNATIONAL Pvt Ltd

I joined ATSL to develop new division to handle few new program rollouts in telecom industry. This includes Fiber developments in high rising buildings, handling of some OEM s and electrical / earthing developments. Functioned as senior Assistant manager

2019 nov 10<sup>th</sup> To 30<sup>th</sup> aug 2020 E Tel solutions Pvt Ltd

For E tel solutions was functioning as consultant for TE and fiber turn key projects plus implementation of re-org of the organization plus PM role for their all projects

14<sup>th</sup> Sep 2020 to date Browns Engineering and constructions Pvt Ltd

Functioning as new business strategies manager, handling new businesses in electrical and telecom domains. My work includes development of new business areas after analyzing potentials and development of new divisions for those new projects for program rollouts

2020 sep 26 to date

Currently functions as business development manager, where I manage national and international tenders and adopting new strategies focusing company's growth. Successfully added new areas and key corporate clients to company's portfolio. My scope of work involves

- identifying new possible businesses
- clearing gray areas to give maximum output to the company
- driving divisions to achieve new targets
- looking for new overseas ventures and handling initial work to establish jobs
- adding new business areas and development of resources
- overlooking newly added businesses initially till it stabilizes

## EDUCATION

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### TECHNICAL QUALIFICATIONS

CITY & GUILDS OF LONDON INSTITUTE FULL TECHNOLOGICAL CERTIFICATE 1989

CITY AND GUILDS OF LONDON INSTITUTE LICENTIATE SHIP AWARD (LCGI) 2007

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Open University of Sri Lanka – certificate in Technology part one 1984  
Presently reading for MCLG

### **PROFESSIONAL MEMBERSHIPS**

INSTITUTE OF ENGINEERING AND TECHNOLOGY 2007 (MIET)

## **SKILLS**

### **WORK RELATED TRAININGS**

1987 MOTOROLA: Mobile Transceivers, Paging systems, ancillary equipment, Test & Measuring Equipment.  
1993 Cellular: by MOTOROLA - installation & Maintenance of TACS cell site equipment & related products.  
1994 Microwave: California Microwave of USA conducted training - Microwave & Mux equipment.  
1994 Cellular: EAC cellular repeaters.  
1999 Cellular: Conducted by Alcatel - GSM new generation base stations (Installations / commissioning  
1999 Earthing Techniques: Conducted by Erico of Australia - base station earthing methods  
2002 Earthing protection systems: Conducted by Transtector of USA - Earthing Improvement techniques &  
2002 Poly-qual of India Tower designing & tower construction training in Delhi.  
2003 Surge suppressors & lightning protection techniques Transtector of USA  
2003 Purchasing management by Global conventions (India)  
2003 Auto CAD By Autodesk  
2004 Battery/ banks - by Hawker Limited  
2004 Project management conducted by Singapore Informatics leading to PMI  
2005 SAP training  
2005 Katherine of Germany -Antennae & accessories training at Rosenheim Germany  
2006 Project management by IBM consultants  
2006 Air conditioner training at Mitsubishi - Thailand  
2006 Stand by generator training at Allam Marine factories UK  
**2007 Telecoms mini MBA by informa group of UK**  
2007 corporate management development program – dialog training academy  
2008 Andrew training on RF cable and accessories  
2008 optical fiber – theory and practical training of fiber optics  
2019 project management training by Huawei technologies

I hereby certify that the above particular furnished by me are true and correct to the best of my knowledge.

*R.M.A.K. Rajapakse*

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